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## **Santa Fe's Upsite Technologies Strikes Deal with Asian Vendor** *Local manufacturer to distribute patented products through Quantum Data Systems in Hong Kong, China and Macau*

SANTA FE, NM – Upsite Technologies, Inc., a Santa Fe-based data center solutions manufacturer, last week announced that Quantum Data Systems Hong Kong, Ltd. (QDS), a leading data center equipment and facilities solution vendor in Hong Kong, China, and Macau, will now distribute its KoldLok® Raised Floor Grommets.

Upsite's patented KoldLok® Raised Floor Grommets seal cable openings in data centers to optimize the effectiveness of existing cooling equipment and manage the increasing heat loads due to technology compaction and increasing demands on IT performance. KoldLok products provide a cost-effective airflow and thermal management solution without the need for additional equipment purchases. Upsite's products and services currently optimize more than 6 million square-feet of data center space, helping data centers reduce their carbon footprint.

The partnership was cultivated in part due to the efforts of the New Mexico Economic Development Department's (NMEDD) Office of International Trade (OIT), who scheduled and hosted initial meetings between the parties during its trade mission to Hong Kong and Taiwan IN December of 2006. Upsite Technologies was one of a small group of New Mexico companies to join the trade mission.

"Partnering with Quantum means KoldLok® will have great visibility and representation for our customers in Asia," said Peter Crook, President of UpSite Technologies, Inc. "And I want to sincerely thank the Economic Development Department and the Office of International Trade for their effort in making this partnership possible."

### **About Upsite Technologies, Inc.**

Upsite Technologies, Inc. develops energy-efficient, high-availability solutions specifically designed to optimize your data center's critical physical infrastructure and ensure site uptime, reliability, and flexibility.

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As the innovator of engineered sealing solutions, Upsite continues to research and develop products and services to complement and enhance the already extensive lines of patented KoldLok® products and KoldWorks™ services. Upsite's inventions optimize thermal load capacity, target hotspot remediation, reduce intermittent equipment failures, improve equipment reliability, minimize bypass airflow, and diminish capital costs associated with installing additional cooling equipment.

Upsite's well-engineered solutions are employed by data centers worldwide to help reduce their carbon footprint and minimize energy and operating costs. Upsite's products and services currently optimize more than 6 million square feet of data center space.

For more information visit [www.upsitetechologies.com](http://www.upsitetechologies.com).

**About Quantum Data Systems, Ltd.**

Established in Hong Kong in 1982, Quantum Data Systems (QDS) is one of the city's leading independent distributors of branded IT and facility solutions, including Avocent, Bachmann, EDP, Erogon, Hetec, iHSE, KoldLok, NTI, Primera, Server Technology, Targa, and many more. They provide the latest proven IT and Facility solutions for data centers and other facilities and excel at pre- and post sale support. Now with operations in Macau and a number of major cities in China, their partner and customer networks span across the Asia Pacific region. Their role as an independent distributor allows partnering with all major stakeholders on any IT/Facility projects.

For more information visit [quantum.com.hk](http://quantum.com.hk).

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