



BILL RICHARDSON
GOVERNOR

FRED MONDRAGÓN
CABINET SECRETARY DESIGNATE

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Contact: Michael Henningsen
o. 505-476-3747, c. 505-231-1488

New Mexico 9000 Program Announces Two New Mexico Companies Have Received ISO 9001:2000 Certification

SANTA FE, NM – The New Mexico Economic Development Department’s New Mexico 9000 Program today announced that BJ Shields (dba Air-Works) and CEI Telecom Central Office have achieved ISO 9001:2000 certification.

ISO certification is a basic requirement for many international and government contracts. New Mexico 9000 is an affordable program that prepares New Mexico companies to attain internationally recognized ISO 9001:2000 status. To date, more than 244 New Mexico companies have adopted the ISO 9000 standards. New Mexico 9000 has helped more than 178 New Mexico companies compete in national and international markets, resulting in the creation of more than 900 new expansion jobs in the state.

“No other state offers a program like New Mexico 9000,” said Senior Program Manager Ken Manicki. “We’ve been extremely successful in helping local companies compete in an increasingly global economy, and I want to personally congratulate Paul Daniels, Sabrina Dailey-Smith and Janice Gorham of CEI, and Cathy Shields, Baxter Shields and Mark Heidelberg of Air-Works on their certification.”

“Our New Mexico 9000 Program provides management with the tools essential to enhancing their business for a very competitive international marketplace,” said Economic Development Department Deputy Cabinet Secretary Kelly O’Donnell. “ISO certification allows New Mexico companies to compete with other vendors in the global marketplace.”

The ISO 9001:2000 certification process guides management through their organization’s goals, policies, and procedures and the process by which they are maintained and improved. The system helps both manufacturing and services.

The cost of the New Mexico 9000 program ranges from \$1,000 to \$6,000, based on the business’ gross sales. Fifty percent of the cost is refunded upon completion of the program, and costs incurred in becoming ISO certified are tax deductible. New Mexico 9000 is a five-month program.

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In comparison, cost analysis shows that the average cost of ISO training through private consultants is \$120,000 and can take up to three years to complete.

Upon graduation from the New Mexico 9000 Program, companies become eligible for international ISO 9001:2000 certification.

The New Mexico 9000 won a National award from the Council of State Governments in 2004 as the most innovative state program for economic development.

New Mexico 9000 is a collaborative effort of the New Mexico Economic Development Department, Los Alamos National Laboratory, Sandia National Laboratories and Honeywell Federal Manufacturing and Technologies.

For more information about this program and applications for the January 2008 NM 9000 class, contact Ken Manicki, Program Manager at the Economic Development Department at (505) 827-0563 or kenneth.manicki@state.nm.us

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